



AIRCRAFT MANAGEMENT
SALES & ACQUISITIONS





ALBINATI AERONAUTICS

AIRCRAFT MANAGEMENT SALES & ACQUISITIONS





EXCELLENCE FLOWN WITH PASSION

Albinati Aeronautics is a Geneva-based company active in the domain of business aviation. It is one of the rare family-managed companies operating in this industry. Its core activities are management, sales & acquisitions and chartering of business jets on request, around the clock on a worldwide scale.

It was founded in 2001 by Stefano Albinati, who has an extensive background in the business aviation field. He based the company's philosophy on satisfying an exacting clientele through personal attention. The passion and dedication of each member of the team inspire their desire for excellence as they strive to bring you the utmost in quality, care and safety.

SALES AND ACQUISITIONS

Acting as a completely independent consultant and surrounded by our own team of specialists, we are fully qualified to guide and advise our customers through the entire process of acquiring or selling their business aircraft. You will benefit from our expertise including a preliminary market analysis, the identification of the aircraft that best suits your needs, in-depth negotiations, technical evaluation, and monitoring and verification of compliance with all applicable standards by our in-house engineers before the deal is closed on a new or used aircraft.

We can also help our customers obtain financing and provide them with the benefit of our legal and fiscal network of experts related to corporate structures.







NO STEP

NO STEP
WITH CAUTION



OUR FLEET OF MANAGED AIRCRAFT

Global 6000
Falcon 8X
Falcon 7X
Global XRS
Global Express
Global 5000
Gulfstream IV-SP
Challenger 604
Citation Latitude


AIRCRAFT MANAGEMENT

Although it may not be essential to have a company such as ours to manage your business aircraft, it is vital if you seek consistency and professionalism.

As one of our strengths is to be free from any constraining partnership with manufacturers and maintenance centres, we guarantee our customers total impartiality as well as full financial transparency and we work hard to represent and protect the interests entrusted to us.







Albinati Aeronautics is a dependable partner for all matters relating to business aviation and provides the following services:

- Private or commercial aircraft operations worldwide and passenger logistics.
- Full compliance with all applicable civil aviation regulations.
- Maintenance supervision on your aircraft, and review, filing and safekeeping of all technical records in compliance with the applicable regulations.
- Crew selection, employment and training.
- Aircraft insurance.
- Transparent accounting.
- Customised advice for any aviation-related questions.







TEAM SPIRIT

Ours is a 115-strong team of people capable of working under pressure with calm efficiency and responsiveness, with meticulous attention to detail and focus on absolute safety. We are accustomed to dealing with customers used to high standards of comfort and safety. The team works around the clock and our services are available without interruption every day of the year.

- Our pilots are highly skilled experts in their field. Recruited from the elite of military and commercial aviation and trained according to the company's stringent flight procedures and civil aviation regulations, they are able to fly under the most challenging conditions.
- Our flight attendants have proven their integrity time and time again. They are the very essence of discretion and they fully dedicate themselves to your on-board comfort and safety.
- Our in-house CAMO team (Continuing Airworthiness Management Organisation) is composed of highly qualified engineers who relentlessly work at ensuring that maintenance on our fleet is performed in full compliance with manufacturers' requirements, only by manufacturer-approved service centres, and that applicable safety regulations are always met.

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- Our in-house Flight Operations Service is a dedicated and proactive team of highly skilled dispatchers who work at planning and preparing our customers' flights. Their vast international experience combined with our ultra long-range fleet and intercontinental activities enable us to fly you in any remote area of the world and as close as possible to your final destination.
 - Our Customer Service team consists of people trained in hospitality professions, who have an excellent understanding of the field of business aviation. They work at fulfilling all of your logistics requirements as well as ensuring your utter comfort throughout the journey.





GENERAL INFORMATION



CERTIFICATION

- Swiss AOC
- Maltese AOC
- IS-BAO member
- EBAA member
- CAMO : EASA PART-M, Sub-PART G and Sub-PART I
- USA FAR 129
- USA Visa Waiver program
- Canadian Foreign Air Operator Certificate
- Approved by Department of Civil Aviation, Government of Bermuda, OTAR PART 125
- Bermuda CAMO : OTAR PART 39, Sub-PART E
- Saint-Tropez - La Môle airport certified
- London City airport certified
- CAT II operation certified
- Insurer: LFV AG, Zurich, Switzerland

ADDRESS AND CONTACT

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